

Dynamic Realtors Paint the Town **RED**... With Success!

Jill Henderson and Christi Harvey humbly sit at the helm of Northeast Houston's largest and fastest-growing independent real estate firm, Red Door Realty & Associates.

The two moved to the area at about the same time in the late '90s, both choosing to transition from their previous professions to careers in real estate. They met while working at the same real estate company and became fast friends.

"We just hit it off," said Jill, "... we clicked immediately."

After years of friendship and like-minded work, the two decided there was a need for a new kind of real estate company in the area and in 2008, Red Door Realty was born.

It started as a single office on FM 1960 in Atascocita, and has since grown to a second office in Kingwood and, most recently, a third in The Woodlands.

Christi's father was a business owner in her hometown of Lake Charles, Louisiana. She and her siblings each worked for him when they were young, and that is where her love for entrepreneurship began.

Jill's passion for running her own business also runs in the family. Her great-grandmother owned her own real estate company in Ohio, where Jill was raised.

When asked to what they credit their growth and success, they agreed immediately.

"Our biggest thing is

to 'do unto others as you would have others do unto you,'" said Christi. "We take time to get to know our agents and our clients, and work with them according to their needs."

"We work with them, we laugh with them, and there have even been times when we cry with them," said Jill.



They've come to call the area home and make it their goal to help others who wish to do the same.

Jill and her husband, David, have two sons who are both in college, Nicholas, 21, and Lukas, 18.

Christi and husband Jason have three children – Cade, 15, Will, 12, and Rhyen, 10, who all attend school in Humble ISD.

Red Door Realty has more than 70 licensed agents ready to serve the community.

They were recently recognized as Lone Star College's Small Business of the Year, as well one of the Houston Chronicle's 2014 Top Workplaces, and most recently by Houston Magazine as one of Houston's Top Real Estate Offices.

"We were just so moved,

especially when we realized that it was our agents who voted to recognize us," they said of the Top Workplace honor.

They credit the fact that they are both welcoming listeners and enthusiastic guides when their agents have a need, and the same applies to their policy as a Red Door family toward their clients.

"Not every prospective agent is a fit with the way we choose to serve our clients," they explained. "But that's what separates us from other companies. We believe in personal service with knowledge and respect, and we take the extra time to make sure it is so."

The most recent addition to their portfolio is Red Door Luxury Homes, which serves clients seeking to buy or sell homes from \$400,000.

They explained that the market today is definitely a sellers' market, with inventory lower than usual and homes selling quickly.

Red Door offers a no-obligation and free consultation for those considering selling.

"Some people are just curious, not sure what they could list their homes for, and perhaps not certain they are ready to sell yet. We offer this service to give them the information they need, for when they decide they need it."

You can reach Red Door Realty at 281-852-DOOR (3667) or by visiting reddoorrealtyandassociates.com.



OWNERS:

Jill Henderson

Christi Harvey



RED DOOR

REALTY & ASSOCIATES

OPENED DOORS:
November 3, 2008

FAVORITE QUOTE:

"Do unto others as you would have them do unto you." Matthew 7:12