

# Community pride a cornerstone of Rose Realty

By Susan McFarland

Tribune Correspondent

Deborah Rose Miller knows how to help people! Before opening Rose Realty in 2016, she spent many years in the financial planning sector and provided countless hours of community service in Magnolia, where she served for nine years as a Magnolia ISD board trustee, including two years as president.

Miller's decades of experience helping her clients meet their financial objectives gave her a solid background for real estate.

"Buying and selling a home are usually very stressful for folks. I love to make it as easy as possible and ensure that their home buying and/or selling exceeds their expectations. I believe a hands-on, knowledgeable Realtor is the cornerstone of making such plans happen successfully. My agents and I pride ourselves on knowing the schools, roads and plans -- both present and future -- that will impact home purchase and future resale value," said Miller.

The Houston housing market has just finished the third consecutive year of growth. Miller said she sees the future for Houston area real estate to be bright.

"The 2017 Houston market finished stronger than 2016. I think this surprised all of us, especially in the Humble and Kingwood areas. For those whose homes flooded, this was a life-changing experience, replete with emotional and financial challenges. The key to moving forward for our community will be a regional plan that prevents or minimizes such flooding when the next storm hits," she said.

Miller graduated summa cum laude from the University of Houston. She became a real estate agent in 2012.

"Real estate is my fourth career, but all of the others have led to this one. My first career was as a banker and eventual regional vice president for Gibraltar Savings. After the savings and loan crisis, I formed my own financial planning firm, Rose Financial Group, which I sold in 2008. Shortly thereafter, I became the economic development coordinator for the City of Magnolia. I was hired because of my long tenure of community involvement, which included Magnolia Rotary president, Magnolia ISD school board trustee and president, founding president of the Magnolia Education Foundation, director and past chairman of the Magnolia-Tomball YMCA, and Magnolia Parkway Chamber

board member. All of these careers have led to a natural transition into the real estate industry," said Miller.

Miller recently moved from Magnolia to the Atascocita area.

"Our home in Magnolia had not sold yet and we needed to move so our son could attend Atascocita High School. We found a home in Eagle Springs we all loved and because of my rapport with the listing agent on the property, we were able to work out a plan to lease our new house until our house in Magnolia sold. This allowed the sellers to move forward with their new home plans and for us to move to the area. It was a win-win for all concerned. The key to a successful real estate transaction is communication with the buyers and sellers, but also with the other professionals involved in the transaction: the other Realtor, lender and title company. It is a team effort," she said.

As she is now a local resident, Miller is focusing on home sales in the greater Humble area.

"Rose Realty Team agents are located in the Magnolia, Woodlands, Tomball and greater northeast Houston markets and I focus on my home market of Humble, Kingwood and Atascocita.

This area is a perfect real estate market. We have a wide price range for new and existing homes. Our easy access to the airport, downtown and other amenities is in demand. Our area was certainly not immune to the effects of Hurricane Harvey, and home buyers have seen and been impressed by the resilient leadership and community spirit evident with neighbors helping neighbors recover. That has not gone unnoticed to families and individuals moving into the Houston area. The market is favorable to both buyers and sellers and lenders are getting more competitive with their loan products," said Miller.

Miller lives in Eagle Springs with her husband, Jeff. She is currently involved with the Lake Houston Chamber of Commerce Ambassador and Governmental Affairs Committees; Class VII of Leadership Lake Houston; Humble Rotary Club fundraiser chair; treasurer of the Humble ISD Bond PAC; and a big supporter of the Humble ISD Education Foundation. HISD employees receive a \$250+ donation in their name at closing to the Humble ISD Education Foundation.

Miller can be reached via email at [deborahrose@sbcglobal.net](mailto:deborahrose@sbcglobal.net) or by telephone at 281-380-0332.



(L to R) Kelly McDonald, Deborah Rose-Miller, Kira Sears Elliott and Melissa Pride



**OWNER:**

**Deborah Rose Miller**



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**2016**

**FAVORITE QUOTE:**

**Success is the result of perfection, hard work, learning from failure, loyalty, and persistence.**